

Great for Customers

Budget management

Customers can pay for their travel in over 6 or 12 equal monthly instalments. As TravelPay Later is powered by Latitude, your customers will have access to the Latitude app to manage their payments and stay on top of due dates.

Easy setup

Customers can get approval within 7 minutes and pay for their travel seamlessly via your TravelPay payment link.

No interest

Customers pay in equal monthly instalments over 6 or 12 months, interest free. All they pay is a card processing fee of 1.5% for the transaction, and an \$9.95 monthly account service fee.

travelpay.com.au info@travelpay.com.au (02) 9556 7580

Great for Agents

- ✓ Proven to increase conversions between 20% to 30%*.
- ✓ Proven to lift the average sale between 30% and 50%*.
- TravelPay Later is built for the travel industry.
- ✓ Get payment up front, in full^.
- ✓ All at no cost to the agent.
- Super easy to start offering, with no effort required on your part.
- Access to Marketing Resources and in-store advertising material.



How does it work?



Step 1

Send your customers to your TravelPay online payment link which provides the choice to pay in full, or use 'TravelPay Later' to pay in instalments.

Step 2

If they choose 'TravelPay Later', a pop up screen will open (powered by Latitude) allowing them to apply for a new Latitude Gem Visa card or use an existing Latitude card to pay for their travel.

Step 3

Once approved and paid, you will receive the funds from us in full as you normally would.

Step 4

Your customers will pay their travel expenses over 6 or 12 equal monthly instalments directly to Latitude.

Contact us to activate TravelPay Later to help you sell more, get paid faster and offer more customer options.

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*Minimum spend \$250 for 6 months and \$500 for 12 months. Equal monthly payments required. New customers must apply and be approved for a Latitude Gem Visa credit card. Available on participating Latitude credit cards only. Conditions, fees and charges apply. The plan is payable by 6 or 12 equal monthly instalments (exact amounts specified in your statement). As the equal monthly payment plan is for a term less than 33 months, the minimum monthly payment will be greater than an interest free payment for the same term and you may pay more interest on any other outstanding balance on your credit card account, as your repayments will be allocated to this plan first. If you don't make your minimum monthly payment, for two consecutive months, you agree that all equal monthly payment plans with a term less than 33 months will change to a minimum monthly payment plan for the remainder of the original plan term. Interest may apply on any outstanding balance upon expiry of the promotional period at 25.90% p.a. Account service fee of \$9.95 per months applies (subject to change)

month applies (subject to change).

This notice is given under the Latitude Gem Visa Conditions of Use (as applicable), which specify all other conditions for this offer. Credit is provided by Latitude Finance Australia ABN 42 008 583 588 Australian Credit Licence number 392145.

*RBC Capital markets - Reference: 'Retailers bid farewell to layaway, as shoppers embrace buy now, pay later options', CNBC news article, September 27th 2021

Alf an application is approved by Latitude and a payment made, funds will be received within TWO business days from payment, and will appear on their TravelPay reconciliation report.