

# OFFER SLICE PAY TO EVERYONE



## WHAT IS SLICE PAY

- Slice Pay allows customers to lock in today's price and pay the the remaining amount in instalments before departure
- Our payment plans always end before the customer departs

## DOES SLICE PAY HAVE FEES?

- Our payment plans **have a service fee**, it is important the customer knows there is a fee to use our product
- If you get push back on the fee explain to the customer this is the fee service fee to freeze today's prices and provides the customer with the flexibility to pay in slices.

## BENEFITS FOR CUSTOMERS

- ✓ Secure today's prices and protect yourself from price increases
- ✓ Ease in budgeting and managing cash flow
- ✓ Paid before you travel

## WHO SLICE PAY SHOULD BE OFFERED TO

We would recommend offering Slice Pay to all your customers so they aware we a payment option.

### Ideal bookings

- We are particularly well suited to **family, group and student travellers**
- Slice Pay is particularly good for **planners** who are booking weeks or months in advance

## HOW DOES SLICE PAY COMPARE TO OTHER PAYMENT OPTIONS

	Need to be paid before travel	No late fees	No Credit Checks	Up to 6 months repayments
<b>Slice Pay</b>	✓	✓	✓	✓
<b>BNPL</b>	✗	✗	✓	✗
<b>Credit Cards</b>	✗	✗	✗	✓
<b>Loans</b>	✗	✗	✗	✓

**ANY QUESTIONS –  
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